This worldwide company makes modern professional geodetic equipment for highly accurate measurements. Their devices are used for surveying, to create maps and digital terrain models, for archaeological excavations and scientific research.

The company is looking for a **Geodetic Equipment** **Account Manager** to their new office in Budapest.

**Responsibilities:**

* Develop the international dealer network with the upcoming duties:
* Gather information on potential dealers,
* Continue to build relationships with current dealers,
* Represent their interests within the company,
* Learn individually about their problems and desires of clients,
* Provide technical, informational and personal support,
* Increase company sales,
* Cooperate with Marketing and Support teams and assist them with the communication with dealers,
* Collect information and keep up to date on company's internal processes,
* Prepare reports and presentations.
* Work in a team, make decisions, take responsibility, be able to make mistakes and learn a lot.

**Expectation:**

* Bachelor or Master's degree in a technical major;
* 1+ year experience in a relevant sales position preferably in a similar industry;
* Strong verbal and written English skills: Upper-intermediate or higher,
* Fluent Hungarians a must and Russian is a plus
* Excellent communication and negotiation skills;
* Responsibility, efficiency, customer orientation, multitasking, attention to detail, critical thinking.

**Offer:**

* Highly competitive salary and attractive benefit packages
* Comfortable office in district 9 in a modern new environment
* Flexible starting hours
* Great opportunity to start to build a dream carrier
* Provided internal trainings and possible travel opportunities
* Team activities and company events
* Young spirited and modern versioned business culture
* Never a dull day as it is always keep you on your toes with new challenges
* Full support from the management team
* This future Employer is a worldwide recognized monopole entrepreneur

Please apply with your English Resume and Cover Letter on

[**www.laveco.com**](http://www.laveco.com) **or** [**recruitment@laveco.com**](mailto:recruitment@laveco.com)